

## Bachelor of Science in Management (Fall 2023 & Later)

### Minimum 120 credits required for Bachelor's degree

Foundational Core (30-32 Credits)		Grade
FYWS-125 <sup>1</sup>	First Year Seminar	
CTL125		
MA _____	Foundational Core Math course	
Choose 1 course from each area *		
Natural/Physical Science <sup>2</sup>		
Literature		
History	HI-100 or HI-102	
Arts/Design/Comm.		
Philosophy		
Theology/Relig		
Social/Behavioral Science		

### Human Journey Seminars: Great Books in CIT (6 Credits)

CIT 201	CIT Seminar I	
CIT 202	CIT Seminar II	

### Liberal Arts Explorations (LAE) (9 Credits Total)

Student must complete one course in each area. (see list on Registrar's Website - checksheets)		
Humanistic Inquiry** (3 credits)		
Social and Global Awareness (3 credits)		
Scientific Literacy (3 credits)		

\* See list of available courses on Student Planning & Advising (SPA)

\*\* HI-227: The History of American Capitalism is recommended

<sup>1</sup>(Requires Grade C or higher)

<sup>2</sup>Science/Natural Science courses includes approved Math and Computer Science courses. Students are required to take at least one course in Biology, Chemistry, or Physics in the Foundational or Liberal Arts Exploration Core. CS and MA courses may be used as a Science/Natural Science in either the Foundational Core or as a requirement in the LAE Core but not in both categories.

<sup>3</sup> Students must contact the MGT Internship Coordinator no later than the end of Fall of Junior Year. All internships must be pre-approved in order to receive credit.

<sup>4</sup> Two MGT Minor Courses may be applied towards two MGT Electives.

<sup>5</sup> Take two of these four options for the Sales minor

Note: ESL courses <b>will not</b> count towards the 120 credit graduation requirement.
Approved Study Abroad courses may be used to satisfy requirements for foundational core or a Liberal Arts Exploration
A maximum of 8 Applied Music credits may be applied towards graduation

### Checksheet Key

T	Course transferred and Requirement satisfied
W	Requirement waived
TW	Course transferred and Requirement waived

Required Supporting Courses <sup>3,4</sup>		Grade
MA 106/109/110	Foundational Core Math course	
MA 131	Elementary Statistics	
EC 202	Principles of Microeconomics	
EC 203	Principles of Macroeconomics	

<sup>3</sup> All required supporting courses may count in the university core

### Required Curriculum for Degree in Major

Business Core <sup>1</sup> (24 Credits)		Grade
MGT-101	Organization Management	
MK-201	Principles of Marketing	
AC-221	Financial Accounting & Reporting	
AC-222	Managerial Accounting & Control	
FN-215	Financial Management	
MGT-231	Legal and Ethical Responsibility in Business	
MGT-375	Operations & Supply Chain Management	
MGT-401	Strategic Management	
Internship Requirements (3-6 Credits)		
BU-296	Career Development & Readiness	
MGT-390	Management Internship <sup>1,3</sup>	

Management Major Courses <sup>1</sup> (21 Credits)		
MK-270 or CS-106	Customer Insights Using Technology or Intro to Information Tech/Business	
MGT-202	Organizational Behavior	
MGT-278	International Business	
MGT-403	Management & Business Communication Skills	
MGT XXX	Management Elective <sup>4</sup>	
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Minor: Human Resource Management <sup>1,4</sup> (12 Credits)		
MGT-207	Management of Human Resources	
MGT-334	Human Resource Law	
MGT-360	Survey Design & Data Analysis	
MGT-370	Global Leadership	

Minor: Global Business Management <sup>1,4</sup> (12 Credits)		
MGT-203	Cross-Cultural Management	
MGT-333	International Business Law	
MGT-364	Negotiations	
MGT-370	Global Leadership	

Minor: Innovation & Entrepreneurship <sup>1,4</sup> (12 Credits)		
MGT-270	Social Entrepreneurship	
MGT-364	Negotiations	
MGT-373 or MGT-374	Launching a New Business or Small and Family Business Management	
MGT-310	Innovation Management	

Minor: Sales Management <sup>1,4</sup> (12 credits)		
MGT-350	Sales Force Leadership and Management	
MK-364	Professional Selling	
MGT-364	Negotiations <sup>5</sup>	
MK-310	Retail and Merchandising <sup>5</sup>	
SM-299	Sports Sales and Promotions <sup>5</sup>	
BUAN-201	Business Analytics <sup>5</sup>	

Minor: Supply Chain Management <sup>1,4</sup> (12 credits)		
MGT 245	Procurement and Purchasing Management	
MGT 364	Negotiations	
MGT 380	Global Supply Chain	
BU 399	Logistics, Transportation, and Distribution	



## Bachelor of Science in Management (Fall 2023)

The Management major is a broad-based degree program enabling students to understand how organizations operate in the contemporary global environment. Drawing on management theory as well as current business practices, students develop knowledge, skills and competencies that will enable them to assure positions in a wide variety of industries and organizations.

In addition to coursework in business disciplines such as accounting, economics, finance, law, marketing, management information systems and operations management, students complete management courses that explore how resources- whether human, information, technology, knowledge or materials-all strategically combine to achieve the goals of an organization. Communication, teamwork and leadership skills needed in managerial roles are emphasized across the curriculum. Students may also choose a 4 course minor in Global Business Management, Small Business Management and Human Resource Management or take 3 additional Management Elective courses. All management students must complete an internship.

### SUGGESTED FOUR YEAR SEQUENCE OF STUDY

YEAR 1 - SEMESTER 1		YEAR 1 - SEMESTER 2
First Year Seminar (FYWS-125) or Critical Thinking (CTL-125)	Students interested in the Management Major are encouraged to declare their major in their Freshman Year.	First Year Seminar (FYWS-125) or Critical Thinking (CTL-125)
Organization Management (MGT-101) or Foundational Core		Organization Management (MGT-101) or Foundational Core
Foundational Math (MA-106, MA-109 or MA-110)		Elementary Statistics (MA-131)
Foundational Core		Foundational Core
Foundational Core		Foundational Core
YEAR 2 - SEMESTER 1		YEAR 2 - SEMESTER 2
CIT Seminar I (CIT-201)	Career Development & Readiness (BU-296) must be taken in the Sophomore Year in one of the four AHEAD sessions. It is a required 0 credit course.	CIT Seminar II (CIT-202)
Principle of Microeconomics (EC-202)		Principle of Macroeconomics (EC-203)
Financial Accounting & Reporting (AC-221)		Managerial Accounting & Control (AC-222)
Organizational Behavior (MGT-202)		Financial Management (FN-215)
Foundational Core or Liberal Arts Exploration		Foundational Core or Liberal Arts Exploration
YEAR 3 - SEMESTER 1		YEAR 3 - SEMESTER 2
Legal and Ethical Business (MGT-231) or Principles of Marketing (MK-201)	Students must contact the Management Internship Coordinator by the end of their Junior Year in order to receive credit.	Legal and Ethical Business (MGT-231) or Principles of Marketing (MK-201)
International Business (MGT 278)		Customer Insights Using Tech (MK-270) or Intro to Info Tech/Business (CS-106)
Operations & Supply Chain Management (MGT-375)		Management Elective
Management Elective		Elective
Elective		Elective
YEAR 4 - SEMESTER 1		YEAR 4 - SEMESTER 2
Strategic Management (MGT-401) or Management & Business Communication Skills (MGT-403)		Strategic Management (MGT-401) or Management & Business Communication Skills (MGT-403)
Management Internship (MGT-390)		Elective
Management Elective		Elective
Elective		Elective
Elective		Elective

**Management Major requires 27 free electives to fulfill the 120 credit graduation requirement.  
Students are encouraged to pursue a minor AND/OR a double major.**